



February 11, 2015

To Whom It May Concern:

I would like to share with you the professional experiences that our district has had and continues to have with Royal Paper and our P&G products.

Just to give you a little background of myself. I have been with the Fox C-6 School District for 38 years and have had the responsibility as a secretary and now Assistant Director of Facilities to oversee and purchase the custodial supplies.

The district has close to 85 custodians who clean two high schools, four middle schools and eleven elementary buildings as well as many outlying buildings. Over the years our department has used many chemical companies and of course even more sales reps for the various companies. As you can imagine the district has used countless cleaning chemicals and floor finishes over the years.

For the past three years the district has used the P&G Products thru Royal. Our custodians are thrilled with the performance of the P&G products which we use in the dispensing machines. The teachers and other staff members in the buildings compliment the custodians on their floors and restrooms.

We previously used Diversey but currently use Affinity which has proved to be not only beautiful but extremely durable. The transition from previous products to P&G has been smooth and effortless. The personal attention to our needs has been just a phone call away with a refreshing personable touch.

In addition, the district has saved close to \$14,000 this year with the P&G products, an added bonus which was not our top priority.

In closing, I highly recommend Shawn at Royal and Margee at P&G for your cleaning products and floor finish.

Sincerely,

Diana McEneny
Assistant Director of Facilities
Fox C-6 School District